
Job Description

Sales Manager

Kudos Catering (UK) Limited

*The John Smith's Stadium
Huddersfield*

£32,000

Kudos Catering are award winning food and venue management experts, we provide our services at a number of contract catering sectors in the UK. Kudos are part of the Crown Partnership, one of the leading event and catering companies in the industry.

We are currently looking for a Sales Manager to join our fantastic team in John Smith's Stadium to promote non match day sales

We are looking for someone that is ready for a challenge and working with a fantastic team to shout out in the market place what an amazing venue we have!

Main Duties and responsibilities

- Management of the reactive sales team members, ensuring they undertake their daily duties in the most productive way for the maximum benefit of the business
 - Through outbound calling and networking, generate new business contacts to profile raise the venue for non match day sales
 - Through using the venue past client data, identify lapsed users and re contact in order to re win their business (older than 18 months)
 - Attend key commercial events within the venue, other appropriate networking and hospitality events to raise exposure of John Smith's Stadium for non match day sales
 - Ensuring all members of the team follow company procedures and best sales practices
 - Evaluate and grade enquiries for profitability/suitability
 - Prepare all financial, enquiry and business figures and reports for sales meetings as required
- If this sounds like you, please apply now!

We are an equal opportunities employer.

Job Type: Full-time

Salary: £31,999.00 to £32,000.00 /year